



I help companies and their employees creating success and value, through my core qualifications within change management and logistic business

PROFILE

Excellent Leader with high communication skills. Passionate and extrovert with the ability to selfmotivate and being a Teamplayer.

I take a great pride in developing businesses and people, to their best. Analyzing logistics potentials and drive optimization is one of my core skills.

KEY SKILLS

- International Logistics Management
- Analyzing and execution
- Strategic change
- Customer Relationship Management
- Staff Development and Motivation
- Cross Cultural Work Environment
- Facilitating across all levels
- Focused with great overview

LANGUAGE

- Danish - Mother tongue
- English - Fluent
- Nordic - Business level
- German - Basic

CONTACT

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KIM HUSCHER

PROFESSIONAL EXPERIENCE

GOODIEBOX | 2023 - **MANAGER OPERATIONAL EXCELLENCE**

Successes:

Locating painpoints within Logistics and the Supply chain. Established new work routines and optimized cooperations with the 3PL and Shipping provider

Description of responsibilities

- Optimize Shipping and Logistics
- Negotiate favourable Freight solutions
- Build SOP and establish transparent work processes
- Establish strong relations with external Partners

POSTNORD | 2020 - 2022 - **HEAD OF CBC NORDIC**

Successes:

After Group decentralization I managed establishing and facilitate the crossborder Stakeholder cooperation, focusing on overall best practise, optimization possibilities and keeping highscores in the KPIs.

Description of responsibilities

- Establish Internal framework agreements
- New Operation models and Governance structure
- Facilitating Nordic Stakeholders in the Cross Border cooperation
- Monitoring and Developing Logistics potentials in the Cross Border Linehaul Network
- Corporate Major clients, Supplier and Partnerships

POSTNORD | 2016 - 2020 - **HEAD OF ITP NORDIC**

Successes:

Outsourcing of the entire fleet via Tenders. >50 mio DKK in EBIT savings via optimizations and contract negotiations. Improvement in all KPIs and cost.

Description of responsibilities

- Establish ITP Nordic
- Build departments, recruite and lead staff in the nordic countries
- Strategic responsible for the Nordic Crossborder Linehaul network
- Controlling and Optimizing logistics and linehails in DK and the Nordics

HOLSHIP Danmark A/S | 2009 - 2015 - **TRAFFIC MANAGER**

Successes:

Established profitable Overland traffics supporting and developing the core-business.

Description of responsibilities

- Establish overland traffic department
- Developing and managing new overland traffics in the Nordic and selected European countries
- Strategic Business planning
- Handling P/L and KPIs of the Countries
- Recruitment and employee relation management

PERSONAL DETAILS

KEEPING BODY AND MIND FIT

I enjoy using my body, whether it is long walks with the family dog, spinning or rowing. I try to stay in a fairly good condition, but with the main focus of enjoying the moment.

FAMILY AND FRIENDS

I treasure spending time with my family, and my friends. Being a very social, and outgoing person, building existing relationships is of great value to me. Rare and old wines is a huge interest of mine and inviting family and friends for tastings are of great pleasure to me.

SELF MANAGEMENT

"He who thinks he has nothing to learn, has learned nothing," so reads a proverb. I take great pride in developing my knowledge and skills, on the academic- as well as the personal level.

EDUCATION

MASTER IN LEADERSHIP | 2012

Evan Jones Academy

- Personnel Management & Psychology
- Change management
- Business Development & Strategy
- Value-creating Management
- Results-Oriented Management
- Developing Management

INTERNATIONAL TRADE, ADMINISTRATION, COMMUNICATION AND LEADERSHIP | 2006

Djursland Business School

INTERNATIONAL TRANSPORT AND ECONOMICS (SPEDITIONS UD-DANNELSEN) | 1993

Copenhagen Business College

- Logistics and Supply Chain
- Supply Chain Management
- Operational & Strategic Purchasing
- Transport and Warehouse Management
- Transportlaw
- Optimization of Business Processes

COURSES & CERTIFICATES

Sustainable Business

- Change How to be sustainable both internally and externally towards suppliers

MR Group

- Professional Sales 1 & 2 (Advanced)

Consensus Management

- Diploma in Engage and drive desired employee behavior. Winning culture and communication

Learn2Lead

- Diploma in Situational leadership and communication. Disc model and coaching. Conflict management