



Line Lindberg Danielsen

QUALITY AND COMPLIANCE
MANAGER WITH MARKET-
ANTHROPOLOGICAL
BACKGROUND

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PROFILE

Experienced market and management anthropologist adept in projects, development, market research, ESG, and optimization. With a strong background in international collaborations. I am well-suited for the Quality and Compliance Manager role at Nature Planet. Thriving on challenges, I bring sharp analytical skills and a reflective mindset, prepared to drive continual improvement in quality, compliance, and sustainability. Eager to align my expertise with Nature Planet's commitment to excellence and sustainability, ensuring adherence to standards and fostering innovation and environmental responsibility.

COURSES/CERTIFICATIONS

ESG - Certificering
JUC
november-december 2023

Certificering i Udbudsret
Nohrcon
march-june 2023

Den nye forhandler
Djøf
january 2023

EXPERIENCE

SOURCING MANAGER

Fjernvarme Fyn A/S

2022 - 2023

- Responsibilities
 - Procurement of raw materials and biofuels, as well as insurance brokerage.
 - Value chain analysis and audits.
 - Datacollection and process analysis
 - (EU) Tendering and negotiations.
 - Commercial documents
 - Contract management and fuel settlement.
 - Market trends and supplier engagement.
 - Operational efficiency.
 - Sourcing of biomass products.
 - Emphasis on sustainable procurement.
- Achievements
 - Optimized and digitized manual data collection, enhancing the production process.
 - Established trusting relations with suppliers.

MARKET CONSULTANT

Saathvika A/S

2021 - 2022

- Responsibilities
 - Conducted market and competitor research.
 - Initiated proactive engagement with companies, power plants, and industrial waste stakeholders, both nationally and internationally.
 - Gathered environmental data and developed codes of conduct for certifications.
 - Sourcing of industrial by-products and biomass waste.
 - Researched and analysed value chains.
 - Led organic and operational efficiencies.
- Achievements
 - Promoted sustainable biomass recycling in Africa.
 - Established export/import market in Ghana.
 - Created continuous supply connections between Estonia, Southern Europe, and Denmark.

ANTHROPOLOGICAL RESEARCH INTERN

Royal Danish Defence College

2020 - 2021

- Responsibilities
 - Anthropological assistant and research associate at the former Institute for Military History, Cultural Understanding, and War Theory.
 - Responsible for research design for an anthropological project.
 - Assistant to the facilitator on the MMS flex-module: "Culture as Operational Enabler."
 - Contributed to the streamlining of cadet education.
 - Contributed to research tasks.
- Achievements
 - Publication of the book "Rusland som militær stormagt," with name recognition in the book.

LANGUAGE

- **English:** at a high professional level.
- **Danish:** Native language
- Proficient in **Scandinavian** languages.
- Basic knowledge of written and spoken **German**.

IT-COMPETENCES

- Microsoft Office
- STATA
- KESDH
- SAP & EU-supply
- PRIMO PC
- MS DOS
- Spectra
- Management systems at Fjernvarme Fyn, e.g., straw system.

VOLUNTARY WORK

- Mentor and coordinator for international volunteers and their contacts within the Danish ICYE (2018-2020).
- Anthropological fieldwork at Odense City Museums (2017-2018).
- Member of the department board at Munke Mose Park dormitory, Odense (2017-2019).

FINANCIAL ASSISTANT

Topdanmark Forsikring A/S

2013 - 2015

- Responsibilities:
 - Provided insurance advice, follow-up, and customer care.
 - Sold personal and life insurance to private clients.
 - Managed an individual customer portfolio.
 - Conducted proactive sales, appointment booking, and client retention.
- Achievements:
 - Consistently recognized for outstanding sales performance.
 - Successfully built a reliable and enduring customer portfolio.

COMPETENCIES

- I have an international background and work systematically on projects. Gained my international orientation through my education and work.
- Knowledge of responsible and sustainable innovation, including co-creation, with a focus on fostering dialogue across differences and cultivating understanding among various stakeholders.
- CSRD, ESRS understanding and value chain analysis as well as data collection within the value chain.
- Posses comprehension of Double Materiality assessment and adeptly applies it in practical contexts.
- Experienced working interdisciplinarily and leveraging the strength of competency diversity.
- I am committed to understanding others and meeting them where they are.
- Solid comprehension for human behavior and conditions.
- Responsibility, independence, and a willingness to collaborate, define me.
- I focus on details and work diligently to achieve concrete and valuable results.
- My natural approach is positive, smiling, and filled with creativity and extroversion.
- I have a strategic mindset, possess strong IT skills, and am forward-thinking.
- Innovation and opportunity-creation are integral parts of my thinking.
- My work style is proactive and pragmatic, and I always follow up on tasks and projects.
- Building trust and establishing reliable relationships come naturally to me.
- I possess a well-developed service-oriented mindset after 10 years in the service and tourism industry, prior to this CV.
- My approach is analytical, reflective, and I am always open to new challenges.
- As a person, I do not hesitate to take on responsibilities.
- I have experience in analysis, management, and market functions, both nationally and internationally, using anthropological methods, as well as through courses introducing management, finance, economics, accounting, and marketing.

MY PRIVATE SELF

I live in Odense, where I've been for 10 years, but I'm an inquisitive Jutlander at heart, born and raised in Billund.

My bookshelf is a mix of boots - from stilettos to hiking boots, with a collection of history and anthropology books alongside travel guides. A positive mindset, seasoned with a dash of Jutlandic determination and humor, is my recipe for life.

Beyond my passion for understanding people and cultures, I hold environmental goals, sustainability, and the green transition close to my heart. Quality time with family and friends is essential, unless I'm pursuing another personal or professional interest and joy - like exploring the outdoors with a sketchbook and pen, music, books, or historical-anthropological podcasts or books.

In a busy life, I find relaxation in cooking delicious meals for myself and friends, and in acquiring new skills.

EDUCATION

MA. MIDDLE EAST STUDIES

2019-2021

Syddansk Universitet

- Analytical skills in cultural, political, societal, and economic domains.
- Critical and reflective analysis abilities.
- Proficiency in EU relations and cross-regional collaborations.
- Utilized anthropological and historical research methods.
- Independent and scholarly problem-solving and project management from an international perspective.

BA. MARKET AND MANAGEMENT

ANTHROPOLOGY

2015-2018

Syddansk Universitet

- Market formation and operation knowledge.
- Organizational navigation in global and local market conditions.
- Understanding of the role of goods and services in shaping individual identity in consumer societies.
- Cultural encounters and globalization comprehension.
- Proficiency in conducting ethnographic fieldwork for market and societal insights.
- Competence in analysis, management, and marketing functions, both nationally and internationally, using anthropological methods.
- Completed relevant courses in management, finance, economics, accounting, and marketing.

ANTHROPOLOGICAL EXCHANGE PROGRAM

Colombo University, Sri Lanka

2017-2018

Research for bachelor's thesis: Ragging as historical and cultural phenomenon.

Courses: Organizational Behaviour, Cross Cultural Management, International Finance.

FINANCE TRAINEE

2013-2015

Topdanmark Forsikring A/S

- Specialized in property and casualty insurance.
- Proficient in insurance claims handling.
- In-depth knowledge of social and economic aspects of insurance.
- Competent in Level 1 pension plans.
- Expertise in Level 4 & 5 commercial insurance.
- Proficiency in Level 1 life insurance.
- Experienced in auto insurance.
- Completed a specialized program in property and casualty insurance.
- Completed a foundation program for banking, insurance, and real estate.